



## Major Projects History

Our experienced project management staff and highly trained installation technician teams have a proven track record since 1998 of successfully completing over **1,000 projects** exceeding **1.3 million installations**.

**MOBILE's** ability to scale nationwide for any size project is demonstrated below with some of our larger deployments:

### 1998 - 2010:

- **12,200 Telco vehicles for SBC– 1998-1999**
  - Solectron Global Nokia Mounted Kits with phone cradles and rooftop antennas
  - TX, CA, OK, MO
  - Completed on schedule over sixteen months using 30 techs at 92 locations
  
- **1,600 Telco vehicles for SBC– 1998-1999**
  - @Track Highway Master Telematics Service Contract
  - TX, CA, OK
  - Completed on schedule in two months at 22 locations
  
- **840 Forklifts for Symbol Technologies– 1999**
  - Symbol's Warehouse management terminals installed onto RPS forklifts
  - OH, PA, NY, NJ, KY, GA, TX
  - Completed on schedule at 35 locations
  
- **959 Vehicles for Tennessee DOT– 1999**
  - De-install old and re-install new Kenwood two-way radios in DOT service vehicles and repair trucks
  - Tennessee statewide
  - Completed on schedule at 21 locations
  
- **31,000 Telco vehicles for SBC – 2000-2001**
  - Panasonic Toughbook Rugged Laptop deployment with Gamber cradle floor mount and Brother printer. **Still the largest single Toughbook commercial fleet deployment to date**
  - Nationwide including Southwestern Bell, PacBell, Southern New England Telephone, and Ameritech
  - Completed on schedule in 32 states over ten months using 22 four-man crews equipped with box trucks completing installations at 167 SBC locations
  
- **31,000 Telco vehicles for SBC– 2000-2001**
  - @Track Highway Master telematics Service Level Agreement (“SLA”)
  - TX, CA, NV, OK, MO, KS, CT, MA, MI, MN, IL, IN, OH
  - Serviced SBC vehicles under an SLA over fourteen months using 20 techs to cover 167 locations
  
- **2,550 Retail Stores for Indyme Corp– 2000-01**
  - Installed Indyme's consumer response and PA system in ToysRUs, Target, Super Target, Kohls and smaller retail chains
  - Nationwide
  - Completed on schedule in nine months
  
- **475 Tractors with flatbed trailers for World Trade Center Recovery Project – 2001**
  - Design and installation of a trigger cable to detect disconnect of the 7-pole cable connector between the tractor and the flatbed. Installed while trucks were queued up in line awaiting damaged building steel to be loaded.



- Tied in the trigger cable to a GPS-enabled telematics controller our techs installed to record the route taken to and from FBI barges with lat/long and time stamp whenever a flatbed was disconnected from its tractor
- New York City World Trade Center
- Completed on schedule over four weeks
  
- **3,500 Delivery Trucks for UPS – 2001**
  - Installation of Audiovox rear-view cameras
  - FL, GA, TX
  - Completed on schedule over six months at 10 UPS districts
  
- **350 Transit Buses for Safety Vision– 2001-2002**
  - Transit Video System installation into transit buses
  - Hampton Roads, VA; Dayton, OH; Pittsburgh, PA; Brentwood, MO; Cincinnati, OH; Washington, DC
  - Completed on schedule over eight months
  
- **35,000+ Telco vehicles for SBC– 2001-2004**
  - IFD Panasonic Toughbook multi-year Service Contract
  - Nationwide footprint of SBC
  - 5-10 techs providing service at 140+ SBC locations
  
- **383 Retail Stores for Sirius and XM Radio – 2002**
  - Installation of live Sirius and XM Radio units in floor display with Antenna on Walmart rooftops
  - Nationwide in 383 Walmart Superstores
  - Completed in one month
  
- **23,600 Telco, Cable, and Freight trucks for General Dynamics / Itronix- 2003-2009**
  - Installation of Gobook Rugged Laptops
  - Nationwide for:
    - **Bell South**
    - **Sprint**
    - **Waste Management**
    - **NiSource**
    - **SST Transportation**
  - Completed on schedule as separate distinct projects
  
- **1,200 School Buses for Laidlaw– 2004-2005**
  - Installation of Motorola radios and telematics into Laidlaw contract school buses
  - School districts nationwide
  - All districts completed on time
  
- **5,000 Vehicles for Orkin Pest Control- 2004-2008**
  - Deployment of GeoTab Telematics system
  - Nationwide deployment
  - Deployed with 10 techs over four months followed with an SLA over four years

## 2005 - 2010:

- **147,370 Cubic Yards of debris hauled for Hurricane Katrina Clean-up Project for US Army Corps of Engineers – 2005-2006**
  - Assembled 32 crews each equipped with 12-20 workers, 5-8 dump trucks, a grappler, two skid-steers, and a front-end loader
  - New Orleans, LA



- Removed 14,000+ truckloads of debris over a four-month period
- **150,000+ Feet of FTTP Underground Cable placement for SBC and Verizon– 2005-2008**
  - Underground Horizontal Boring of Fiber-to-the-Premise along residential streets
  - Richmond, VA; Alpharetta, GA; Denver, CO; Grand Junction, CO; Seal Beach, CA; Camarillo, CA; Seattle Metro
- **50,000+ Telco vehicles for AT&T– 2005-2009**
  - IFD Panasonic Toughbook multi-year Service Contract
  - Nationwide footprint of AT&T
  - 10-20 techs providing service at 120+ AT&T locations
- **800 School Buses for Bus Radio– 2006-2007**
  - Installation of telematics and infotainment system
  - School districts of:
    - **Boston, MA**
    - **Orange County, CA**
    - **Tucson, AZ**
    - **Napa, CA**
    - **Seminole County, FL**
  - Completed on schedule over thirteen months
- **6,000 USPS mail trailers for General Electric– 2006-2008**
  - Installation of GE's trailer monitoring Telematics system for United States Postal Service mail trailers owned by various US Mail transport firms
  - Nationwide
  - Completed over twenty-three months in several phases
- **1,100 Utility trucks for Florida Power & Light– 2008**
  - Deployment of Telogis' telematics system throughout the FPL coverage area
  - State of Florida
  - Completed over six months
- **16,100 Trucks and Chippers for ASPLUNDH– 2009-10**
  - Deployment of Telogis' telematics system on ASPLUNDH vegetation utility trucks and chippers
  - At all ASPLUNDH regions nationwide
  - Completed on schedule using 33 technicians operating on a dynamic scheduling strategy with techs chasing ASPLUNDH crews as they move around servicing various utilities
- **1,100 Utility trucks for Pacific Gas & Electric– 2010**
  - Deployment of Telogis' telematics system on PG&E utility trucks
  - Northern California
  - Completed on schedule over six months

## **2011 - 2016:**

- **750 Troop vehicles for Florida Highway Patrol– 2011**
  - i-PRO deployment of Panasonic Arbitrator video system
  - 16 Troop locations in Florida
  - Completed on schedule over two months
- **845 Utility trucks for Florida Power & Light– 2011-2012**
  - Sierra Wireless InMotion Router deployment



- 28 FPL locations
- Completed on schedule over six months using two-man crews
- **9,000+ Trucks and Vehicles for Telogis– 2011-2016**
  - Telematics deployments for various utilities and government municipalities
    - *Indianapolis Power & Light*
    - *PEPCO/Exelon Power*
    - *Holloman Corporation*
    - *Southern California Edison*
  - Completed under deployment specific SOWs using two-man crews
- **2,300+ Police vehicles and municipal service trucks for DELL Computers- 2011-2016**
  - Installation Deployment of Dell’s semi-rugged in-vehicle laptop solution with follow-on break-fix repairs
    - *Florida Highway Patrol*
    - *Lompoc, CA*
    - *Nashville, TN*
    - *Cincinnati, OH*
    - *Louisville, KY*
    - *Katy, TX*
    - *Phoenix, AZ*
    - *Tucson, AZ*
    - *Washington, DC*
    - *Los Angeles Sanitation*
  - Completed on schedule using a set schedule at station locations under separate SOWs
- **850+ Police vehicles for various city Police Departments– 2011-2016**
  - Deployment of Panasonic Arbitrator’s two and three-camera systems with router and external antennas at:
    - *Cocoa, FL*
    - *High Springs, FL*
    - *LaGrange, GA*
    - *Lewisville, TX*
    - *Pompano Beach, FL*
    - *Sebastian, FL*
    - *St. Mary’s FL*
    - *Tulsa, OK*
  - Completed on schedule using a set schedule at station locations
- **1,500+ Police and/or Fire vehicles for i-PRO– 2011-2016**
  - i-PRO deployment of Panasonic Arbitrator and/or Toughbook Rugged Laptops for various municipalities and government agencies
    - *Amtrak Police*
    - *Bermuda Police*
    - *McAllen, TX*
    - *Miami Water & Sewer*
    - *Polk County FL Fire*
    - *NYPD*
    - *Ft. Huachuca, AZ*
    - *Brownsville, TX*
    - *plus 20+ police agencies*



- Completed on schedule over two months
- **1,250+ Police vehicles for CDW Corp– 2011-13**
  - Deployment of LEAP Technologies Dock and Cradle and Panasonic Arbitrator with antenna in various police and sheriff's departments
  - TX, FL
  - Completed on schedule using a set schedule with techs installing in vehicles at various stations
- **8,130+ Trucks for Coca Cola– 2012-2013**
  - Telogis Telematics
  - Nationwide
  - Completed on schedule over eight months
- **1,810 Cable service vans for Bright House Networks– 2012-2013**
  - Deployment of new Cradle Docks
  - CA, AL, IN, MI, FL
  - Completed on schedule using a dynamic scheduling strategy with techs installing in vehicles while in service
- **1,250+ Trucks and Vehicles for Sierra Wireless– 2012-2016**
  - Sierra Wireless InMotion oMG Router deployments for various municipal governments
    - **Washington DC OUC Police and Fire**
    - **Jan-Care**
    - **Contra Costa, CA Water District**
  - Completed under deployment specific SOWs
- **1,100 Gas Servicing trucks for AmeriGas- 2013**
  - Deployment of Zone Defense cameras
  - Texas and Florida
  - Completed on schedule
- **2,300 Distribution trucks for Cintas Uniforms– 2013**
  - Inthinc Tiwi GPS Telematics deployment
  - 88+ Cintas locations nationwide
  - Completed on schedule over six months
- **9,500+ Trucks for ASPLUNDH– 2013-2015**
  - Telogis Telematics deployment performing de-re installation upgrades, including chippers
  - Northeast, Midwest and Southeast markets
  - Completed over 24 months using a chase strategy with dynamic scheduling over four phases
- **950 Transit buses and trucks for Newcom Wireless Services– 2014-2015**
  - Deployment of Global Traffic Technologies' Opticom Telematics and Advanced Scheduling System
    - 200 transit buses for **San Francisco Metro Transit Authority**
    - 750 **New York City Sanitation Department** trucks
  - Completed on schedule over three months at scheduled locations
- **3,120+ Trucks for Texas DOT– 2015**
  - Deployment of Zone Defense back-up Cameras
  - 150+ TXDOT locations throughout Texas
  - Completed on schedule over three months



- **100+ Police vehicle upfits for Cobb County Police Department– 2016**
  - Deployment of Panasonic Arbitrator’s two and three-camera system with router and external antennas with additional lightbar trigger on new vehicles
  - Cobb County
  - Completed on Schedule as delivered from factory
  
- **225+ Transit buses for upfits for Oakland, CA– 2016**
  - Deployment of Global Traffic Technologies’ Opticom GPS/ASM with router technology and external antennas
  - Oakland garages
  - Completed on schedule
  
- **7,100 Service trucks for TruGreen– 2016**
  - Telogis Telematics solution
  - Nationwide
  - Completed on schedule in five months

## **2017 - 2023:**

- **708 Utility trucks for Ameren-Illinois Power– 2017**
  - Installation deployment of 3<sup>rd</sup> Eye back-up Cameras
  - Illinois
  - Completed on schedule in two months
  
- **450+ Utility truck installations for Dell– 2017**
  - Installation of powered docking stations for Dell Rugged Laptops
  - **Oklahoma Gas and Electric** footprint in Oklahoma
  - Completed on schedule in two months
  
- **1,300+ Trucks and Arrow boards for Texas DOT– 2017**
  - Removal and re-installation of new reflective safety striping
  - TXDOT locations throughout Texas
  - Completed on schedule over two months at scheduled locations
  
- **1,500+ Police and Fire vehicles for Radio Communications of Virginia– 2017-2018**
  - Motorola Radio Upgrades in existing and new vehicles
  - Various police and fire stations across the state of Virginia
  - Completed over several months
  
- **305 Samsung and LG Flat Screen Smart TVs for Comcast Central Division HQ– 2016-2017**
  - Installed during construction of new 11-story building overlooking Atlanta Braves Stadium
  - TVs ranged in size from 45” to 75” both ceiling mounted for call centers / cafeteria and wall hung for offices and floor lobbies
  - Completed on schedule in seven months
  
- **200+ Transit Buses for upfits for San Francisco Metro Transit Authority, CA– 2018**
  - Deployment of Global Traffic Technologies’ Opticom GPS/ASM with router technology and external antennas
  - SFMTA garages
  - Completed on schedule



- **2,200 Troop vehicles for Florida Highway Patrol – 2018**
  - i-PRO Refresh deployment of Panasonic Arbitrator Mk4 360 system with complete de-installation of old system
  - 16 Troop locations in Florida including equipment inventory management onsite
  - Completed on schedule over two months
  
- **2,200 Troop vehicles for Florida Highway Patrol – 2019-2024**
  - i-PRO multi-year break-fix / equipment replacement / diagnostic test-based trouble ticket dispatch SLA for all installed Arbitrator systems
  - 16 Troop locations in Florida including equipment inventory management form **MOBILE's** Florida warehouse facility
  
- **13,615 Utility trucks and trailers for Utilimarc power company customers– 2017-2022**
  - Installation deployment of Cal-Amp, Zonar, or GeoTab Telematics systems into the following fleets:
    - 450 trucks for **El Paso Electric- 2017**
    - 325 trucks for **Oklahoma Gas and Electric- 2018**
    - 322 trucks for **Arizona Public Service Electric Co.- 2018**
    - 150 trucks for **Georgia Power- 2019-2020**
    - 1,343 trucks, POE, and trailers for **Ameren Power-Missouri- 2019**
    - 2,358 trucks, POE, and trailers for **Ameren Power-Illinois- 2020**
    - 437 trucks for **Hennepin County, MN Power- 2019**
    - 7,000 trucks, POE, and trailers for **Consumers Energy-Michigan- 2021**
    - 780 trucks for **AVISTA Energy** in ID, MT, WA, OR- 2021
    - 450 trucks for **El Paso Electric- 2022**
  - Completed in phases under separate SOWs and deployment schedules
  
- **4,710 School buses, Utility trucks, and Police vehicles for CDWG– 2017-2023**
  - Installation deployments of video, telematics, and/or router systems into the following fleets:
    - 320 Police vehicles with AXON ASU and Sierra Wireless router for **Chattanooga, TN PD- 2017**
    - 415 Police vehicles with Panasonic Arbitrators for **Tulsa, PD- 2017**
    - 148 Transit buses with Cradlepoint routers for **Des Moines Area Rapid Transit- 2018**
    - 54 Trucks with Sierra Wireless routers for **Charlotte, NC DOT- 2019**
    - 708 Delivery vehicles for **EcoLab** nationwide- 2019-2020
    - 154 HERO trucks with Toughbook dock swaps for **Georgia DOT- 2019**
    - 120 Garbage trucks with push-to-talk Radios for **Raleigh Waste, NC- 2019**
    - 170 Fire trucks with Sierra routers and docks for **Wake County Fire Dept., NC- 2019**
    - 58 EMS vehicles with Cradlepoint routers and docks for **Wake County EMS, NC- 2019**
    - 350 Police vehicles with AXON ASU and Sierra Wireless router for **Chattanooga, TN PD- 2019-2020**
    - 70 Police vehicles with Cradlepoint routers for **Port Arthur, TX PD- 2020**
    - 438 Police vehicles with Cradlepoint routers for **Baltimore PD- 2020-2021**
    - 872 Troop vehicles with Watchguard for **Georgia State Patrol- 2021**
    - 102 School buses with Cradlepoint routers for **Fresno, CA USD- 2011-2023**
    - 24 School buses with Cradlepoint routers for **Bath, NY CSD- 2022**
    - 302 School buses with Cradlepoint routers for **Cleveland, OH- 2022**
    - 16 School buses with Cradlepoint routers for **San Ramon, CA USD- 2022**
    - 38 School buses with Cradlepoint routers for **Fonda-Fulton, NY CSD- 2022**
    - 30 School buses with Cradlepoint routers for **Elmira, NY CSD- 2022**
    - 10 School buses with Cradlepoint routers for **Spencer Van Ettan, NY CSD- 2022**
    - 19 School buses with Cradlepoint routers for **Horseheads, NY CSD- 2022**



- 17 School buses with Cradlepoint routers for *Watkins-Glen, NY CSD- 2022*
  - 15 School buses with Cradlepoint routers for *Odessa, NY CSD- 2022*
  - 25 School buses with Cradlepoint routers for *Portville, NY CSD- 2022*
  - 28 School buses with Cradlepoint routers for *Trumansburg, NY CSD- 2022*
  - 25 School buses with Cradlepoint routers for *Gloversville, NY CSD- 2022*
  - 4 School buses with Cradlepoint routers for *Saratoga Springs, NY CSD- 2022*
  - 46 School buses with Cradlepoint routers for *Southampton, VA SD- 2022*
  - 60 School buses with Cradlepoint routers for *Wayne County, KY SD- 2022*
  - 24 School buses with Cradlepoint routers for *Bath, NY CSD- 2022*
  - 27 Police and Fire vehicles with Cradlepoint routers for *Dennison, TX- 2022*
  - Police vehicles with Cradlepoint routers for *Southlake, TX- 2023*
  - Completed in phases under separate SOWs and deployment schedules
- **1,152 Police vehicles for Turn-Key Mobile– 2019-2022**
  - Installation deployments of video, telematics, and/or router systems into the following fleets:
    - 337 Police vehicles with Sierra Wireless router for *Corpus Christi, TX PD- 2019*
    - 550 Police vehicles with Panasonic Arbitrators for *Kansas City, PD- 2020*
    - 120 Troop vehicles with Dock Swaps for *North Dakota Highway Patrol- 2021*
    - 145 Troop vehicles with Panasonic Arbitrators for *North Dakota Highway Patrol- 2022*
  - Completed in phases under separate SOWs and deployment schedules
- **517 Police vehicles for BRITE Computers– 2019-2022**
  - Installation deployments of video, telematics, and/or router systems into the following fleets:
    - 298 Troop vehicles with GETAC MVS Video System for *Nebraska Highway Patrol- 2020*
    - 58 Police vehicles with GETAC MVS Video System for *Boone County, MO- 2020*
    - 24 Police vehicles with GETAC MVS Video System for *Springfield, OR PD- 2021*
    - 34 Police vehicles with GETAC MVS Video System for *Sioux-Rosebud Reservation, OR PD- 2021*
    - 23 Police vehicles with GETAC MVS Video System for *Bozeman, MT PD- 2022*
    - 80 Police vehicles with GETAC MVS Video System for *Thurston County, OR SD- 2022*
  - Completed in phases under separate SOWs and deployment schedules
- **10,000+ Trucks and Chippers for ASPLUNDH– 2021-2023**
  - Telematics deployment with de-re installation
  - All ASPLUNDH regions nationwide
  - Includes equipment and vehicle data acquisition with posting to *MOBILE's* Smartsheet, including pictures
  - Completed using 15-30 techs over multiple phases using a chase strategy with dynamic scheduling
- **272+ Military Police vehicles for i-PRO– 2019-2021**
  - Multi-year i-Pro Panasonic Arbitrator Video Mk4 with rear Vault Telematics deployment in MFleet police vehicles
  - Ft. Benning, Ft. Gordon, Ft. Myer, Ft. Belvoir, Ft. Jackson, Ft. Polk, Ft. Bragg, Ft. Stewart, Ft. Drum, Ft. Hood
  - Completed over multiple phases
- **950+ Construction, Boom, and Utility Trucks for UTILITRA– 2021**
  - Samsara Telematics installation deployment with Samsara inventory warehousing management and distribution
  - IL, MO, KS, OH, OK
  - Includes equipment and vehicle data acquisition with posting to *MOBILE's* Smartsheet, including photos





- Completed over three months
- **8,044 Construction, Boom, Trailers, Equipment and Utility Trucks for Centuri Group– 2021**
  - Samsara Telematics installation deployment with Samsara inventory warehousing management and distribution
  - AZ, WA, ID, CO, MN, ND, CT, MA, TX, OK
  - Includes equipment and vehicle data acquisition with posting to **MOBILE's** Smartsheet, including photos
  - Completed over six months
- **866 Police and Fire vehicles for MOTOROLA– 2021-2022**
  - Motorola radio upgrades in existing and new vehicles for Snohomish County, WA
  - Includes de-installation of all existing radios, wiring, and antennas
  - All police and fire agencies through Snohomish County, WA
  - Includes equipment and vehicle data acquisition with posting to **MOBILE's** Smartsheet, including photos
  - Completed over nine months
- **619 Transit Buses for TriMet (Portland, OR)– 2021-2022**
  - Synnex/TIG/Converge Project installing new DIGI wireless router with internal and external antennas
  - Design, development, and installation of **ITS Relay Power Distribution Hub** using WAGO-engineered technology
  - TriMet's three main garages in the Portland, OR metro area
  - Includes equipment and vehicle data acquisition with posting to **MOBILE's** Smartsheet, including photos
  - Completed over four months
- **5000+ Utility Trucks for American Electric Power (AEP)– 2023**
  - Samsara Telematics installation deployment with Samsara inventory warehousing management and distribution
  - OH, TX, OK, LA, AR, WV, TN, VA, IN, MI, KY
  - Includes equipment and vehicle data acquisition with posting to **MOBILE's** Smartsheet, including photos
  - In progress