



Biography

A Three-Year Snapshot

Established in 1998, **MOBILE** has completed more than **1.3 million** vehicle installations nationwide over our 25-year history.

We deliver fleet deployments ranging from 300 to 35,000 vehicles of all types and classifications:

- Our **TEAM** has experience with a variety of fleet technology solutions and verticals
- Our **PEOPLE** are the reason for our success and reputation...
 - industry leading **field technicians** trained to install a diverse set of Fleet technologies available today
 - led by an **experienced project management staff** providing scale for projects of all sizes and scopes in the fleet deployment industry
 - while our **dynamic scheduling staff** and **data analysts** deploy the manpower to meet your timeline with the installation data you require on time, in real time available in our cloud-based reporting suite
- Our **RELATIONSHIPS** are our lifeline and why we have delivered outstanding quality and hassle-free deployment results for over 25 years.

During 2021-2023, the **MOBILE TEAM** has:

- Teamed with **TIG/Converge/SYNNEX** on a 600+ bus deployment of a **DIGI wireless router** with a new antenna configuration and **ITS Relay Power Distribution Hub** for the Portland, OR **TriMet transit authority** in four months
- Completed an 8,000+ unit deployment of **SAMSARA telematics** into vehicles and construction equipment for **Centuri Group** in less than six months
- Completed a 868 vehicle deployment of **Motorola radios** for Snohomish County, WA 911 into fire and police vehicles for 15+ separate agencies
- Delivered a 3,900 vehicle **GeoTab telematics** deployment into utility trucks for Consumers Energy throughout Michigan
- Deployed **Cal-amp telematics** hardware in 3,900 LD and HD trucks and trailers for **Ameren Power** throughout the states of Illinois and Missouri over a four-month deployment
- An ongoing 5000+ vehicle multi-state deployment of the **Wilson Weboost cellular booster system** for **American Electric Power** in their 12 operating states
- A multi-year **Service Level Agreement** with i-PRO servicing the **Panasonic Arbitrator 360** in-vehicle video system installed into 2,200 **Florida Highway Patrol** vehicles.

MOBILE services all fleet verticals, including:

- Commercial
- Enterprise
- Telco/Utilities
- Public Safety (Police, Fire, Sheriff)

- Transit
- Federal/State/Local Government
- Heavy Equipment
- Education

MOBILE enjoys a longstanding partnership with hardware manufacturers, their distribution partners and end-user fleet clients.

Why **MOBILE** Installation Technologies?

- Quality
- Safety
- People
- Experience
- Industry Leading Field Technicians
- Professional end-to-end Project Management
- Data Analytics and Cloud-based Deployment Data Delivery
- Logistics
- Leadership
- Scale
- Superior Results
- Insured in all 50 states for General Liability, Garage Liability, Umbrella Liability and Workmen's Comp

Standard Installation Warranty extends for 90 days. Installation workmanship issues typically reveal themselves to the end-user within 90 days post deployment for active in-service fleet vehicles.

Safety First! We deliver with safety as a top priority. **MOBILE** provides a COI that meets or exceeds industry and end user site requirements. **MOBILE** is well versed in the exceptional focus on safety practices in the fleet segment and we have internal processes to support safety first, documentation, and incident mitigation.

Our quality workmanship, low to zero failure rates, and differentiators in the mobile fleet installation space over many years have positioned **MOBILE** as the premiere fleet technology deployment partner for many end users insisting on **MOBILE** when selecting a solutions or supply channel partner.

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